

**Curriculum Mapping**  
**Academic Standards for Business Foundations**  
**Grades 9-10**  
**One Semester Class**

Unit/Days	Standard Number	Standards	Resources	Vocabulary	Assessments
<b>5 days</b> <b>Unit one:</b> <b>Economics</b>	<b>BMIT.BF.2</b> <b>.1</b>	<b>Students identify opportunity costs and trade-offs involved in making choices about how to use scarce economic resources.</b>	<b>PowerPoint software</b>  <b>Word software: Frayer vocab sheets</b>	<b>Goods, Services, Wants, and Needs</b>	<b>Resource PowerPoint Rubric</b>
	<b>BMIT.BF.2</b> <b>.2</b>	<b>Students use a rational decision-making process as it applies to the roles of citizens, workers, and consumers</b>	<b>Unit one Notes:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations</a>		<b>Graphic Organizers</b>
	<b>BMIT.BF.2</b> <b>3</b>	<b>Students explain the importance of and discuss factors affecting productivity.</b>	<a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations</a>		<b>Internet assignment Rubric</b>
	<b>BMIT.BF.2</b> <b>.4</b>	<b>Students explain why societies develop economic systems and identify the basic features of different economic systems.</b>	<b>Resource Project:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations</a>		<b>Written Quizzes</b>
	<b>BMIT.BF.2</b> <b>.5</b>	<b>Students explain the role of exchange and money in an economic system and describe the interdependence on economic activity</b>	<a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations</a>		<b>Written Tests</b>
	<b>BMIT.BF.2</b> <b>.6</b>	<b>Students analyze the role of the law of supply and demand</b>	<b>Unit one internet assignment:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations</a>		<b>Grade worksheets and workbook pages</b>
	<b>BMIT.BF.2</b> <b>.7</b>	<b>Students describe different types of competitive structures</b>	<a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations</a>		
	<b>BMIT.BF.3</b> <b>.3</b>	<b>Students explore the qualities of leadership and how to develop these leadership qualities.</b>	<b>Unit one Friday Product:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations</a>		

			<a href="#">department/business-foundations-1/business-foundations</a>  <b>Examview Player: economics exam</b>		
<b>5 days</b> <b>Unit 2:</b> <b>international</b> <b>economics</b>	<b>BMIT.BF.1</b> <b>.1</b>  <b>BMIT.BF.2</b> <b>.1</b>  <b>BMIT.BF.2</b> <b>.2</b>  <b>BMIT.BF2.</b> <b>3</b>  <b>BMIT.BF.2</b> <b>.4</b>  <b>BMIT.BF.2</b> <b>.5</b>  <b>BMIT.BF.2</b> <b>.6</b>  <b>BMIT.BF.2</b> <b>.7</b>  <b>BMIT.BF.3</b> <b>.1</b>	<b>Students analyze the relationship between ethics and the law</b>  <b>Students identify opportunity costs and trade-offs involved in making choices about how to use scarce economic resources.</b>  <b>Students use a rational decision-making process as it applies to the roles of citizens, workers, and consumers</b>  <b>Students explain the importance of and discuss factors affecting productivity.</b>  <b>Students explain why societies develop economic systems and identify the basic features of different economic systems.</b>  <b>Students explain the role of exchange and money in an economic system and describe the interdependence on economic activity</b>  <b>Students analyze the role of the law of supply and demand</b>  <b>Students describe different types of competitive structures</b>  <b>Students explore the unique characteristics of an entrepreneur.</b>	<b>PowerPoint Software</b>  <b>Word Software: Frayer vocab sheets</b>  <b>Wal-Mart Video:</b> <a href="http://www.pbs.org/wgbh/pages/frontline/shows/walmart/view/">http://www.pbs.org/wgbh/pages/frontline/shows/walmart/view/</a>  <b>Unit two notes:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-2">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-2</a>  <b>Understanding Economics Project:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-2">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-2</a>  <b>Examview Player: Economics Part II exam</b>	<b>Economics,</b> <b>Factors of</b> <b>Production,</b> <b>Scarcity,</b> <b>Supply and</b> <b>Demand</b>	<b>Understanding</b> <b>Economics</b> <b>PowerPoint</b> <b>Rubric</b>  <b>Graphic</b> <b>Organizers</b>  <b>Internet</b> <b>assignment</b> <b>Rubric</b>  <b>Written</b> <b>Quizzes</b>  <b>Written Tests</b>  <b>Grade</b> <b>worksheets</b> <b>and workbook</b> <b>pages</b>

	<p><b>BMIT.BF.3 .2</b></p> <p><b>BMIT.BF.3 3</b></p>	<p>Students illustrate the levels and functions of management.</p> <p>Students explore the qualities of leadership and how to develop these leadership qualities.</p>			
<p><b>6 days</b> <b>Unit 3:</b> <b>Planning a Budget</b></p>	<p><b>BMIT.BF.5 .1</b></p> <p><b>BMIT.BF.5 .2</b></p> <p><b>BMIT.BF.5 .3</b></p> <p><b>BMIT.BF.5 .4</b></p> <p><b>BMIT.BF.5 .5</b></p> <p><b>BMIT.BF.5 .6</b></p>	<p>Students identify, use, and evaluate available financial services.</p> <p>Students utilize a rational decision making process as it applies to their consumer role</p> <p>Students develop and evaluate a spending and savings plan</p> <p>Students understand the impact of taxes on their personal finances</p> <p>Students analyze factors that affect the choice of credit, and the cost of credit</p> <p>Students analyze choices available to consumers for protection against risk and financial loss</p>	<p>Excel software: create a budget form</p> <p>Word software: Frayer vocab sheets</p> <p><b>Budget Project Handout:</b>  <a href="http://highered.mcgraw-hill.com/sites/dl/premium/0078618770/instructor/263238/budgeting.pdf">http://highered.mcgraw-hill.com/sites/dl/premium/0078618770/instructor/263238/budgeting.pdf</a></p> <p><b>Budget Simulation Handout:</b>  <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-3---budget">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-3---budget</a></p> <p><b>Budget worksheets:</b>  <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-3---budget">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-3---budget</a></p> <p><b>Workbook page 17,18,20,21:</b>  <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-3---budget">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-3---budget</a></p> <p><b>Examview Player: Budget exam</b></p>	<p>Fixed Expenses</p> <p>Variable Expenses</p> <p>Budget</p>	<p>Budget Project PowerPoint Rubric</p> <p>Graphic Organizers</p> <p>Budget Simulation Rubric</p> <p>Written Quizzes</p> <p>Written Tests</p> <p>Grade worksheets and workbook pages</p>

<p><b>7 Days</b> <b>Unit 4:</b> <b>Checking</b></p>	<p><b>BMIT.BF.5</b> <b>.1</b></p> <p><b>BMIT.BF.5</b> <b>.2</b></p> <p><b>BMIT.BF.5</b> <b>.3</b></p> <p><b>BMIT.BF.5</b> <b>.4</b></p> <p><b>BMIT.BF.5</b> <b>.5</b></p> <p><b>BMIT.BF.5</b> <b>.6</b></p>	<p><b>Students identify, use, and evaluate available financial services.</b></p> <p><b>Students utilize a rational decision making process as it applies to their consumer role</b></p> <p><b>Students develop and evaluate a spending and savings plan</b></p> <p><b>Students understand the impact of taxes on their personal finances</b></p> <p><b>Students analyze factors that affect the choice of credit, and the cost of credit</b></p> <p><b>Students analyze choices available to consumers for protection against risk and financial loss</b></p>	<p><b>Word Software: Frayer vocab sheet</b></p> <p><b>Checking Notes:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking</a></p> <p><b>Checking research (checking notes):</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking</a></p> <p><b>Excel software: create checks, check register, and bank reconciliation:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking</a></p> <p><b>Bank Reconciliation Worksheet:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking</a></p> <p><b>Checking Simulation #1:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-">https://sites.google.com/a/centerville.k12.in.us/business-</a></p>	<p><b>Debit Card</b></p> <p><b>Endorsement</b></p> <p><b>Outstanding Check</b></p>	<p><b>Checking Simulation 1 Rubric</b></p> <p><b>Graphic Organizers</b></p> <p><b>Checking Simulation 2 Rubric</b></p> <p><b>Written Quizzes</b></p> <p><b>Written Tests</b></p> <p><b>Grade worksheets and workbook pages</b></p>
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			<a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking">foundations-1/chapter-4---checking</a> <b>Checking Simulation #2:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking</a> <b>Workbook pages 23-26:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking</a> <b>Examview Player: Checking Exam</b>		
<b>6 days</b> <b>Unit five:</b> <b>Marketing</b>	<b>BMIT.BF.4 .1</b>  <b>BMIT.BF.4 .2</b>  <b>BMIT.BF.4 .3</b>  <b>BMIT.BF.4 .4</b>  <b>BMIT.BF.4 .5</b>	<b>Students identify the roles of marketing and analyze the marketing impact on the individual, business, and society.</b>  <b>Students describe the characteristics of product planning</b>  <b>Students explain the role of pricing in the marketing process</b>  <b>Students identify the types of promotion and determine how each contributes to successful marketing</b>  <b>Students describe the distribution process</b>	<b>PowerPoint Software</b>  <b>Word Software: Frayer vocab sheets</b>  <b>Merchants of cool Video:</b> <a href="http://www.pbs.org/wgbh/pages/frontline/shows/cool/view/">http://www.pbs.org/wgbh/pages/frontline/shows/cool/view/</a>  <b>Utility Project:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/marketing---ch1">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/marketing---ch1</a>  <b>Distribution worksheets:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-">https://sites.google.com/a/centerville.k12.in.us/business-department/business-</a>	<b>Marketing, Utility, Target Market</b>	<b>Utility Project Rubric</b>  <b>Graphic Organizers</b>  <b>Written Quizzes</b>  <b>Written Tests</b>  <b>Grade worksheets and workbook pages</b>

			<a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/marketing---ch1">foundations-1/marketing---ch1</a>  <b>Functions of Marketing Project:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/marketing---ch1">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/marketing---ch1</a>  <b>Pricing worksheets:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/marketing---ch1">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/marketing---ch1</a>  <b>Examview Player: Marketing quiz</b>  <b>Lectures and Demonstrations</b>		
<b>8 days</b> <b>Unit 6:</b> <b>Marketing</b> <b>part II</b>	<b>BMIT.BF.4 .1</b>  <b>BMIT.BF.4 .2</b>  <b>BMIT.BF.4 .3</b>  <b>BMIT.BF.4 .4</b>  <b>BMIT.BF.4 .5</b>	<b>Students identify the roles of marketing and analyze the marketing impact on the individual, business, and society.</b>  <b>Students describe the characteristics of product planning</b>  <b>Students explain the role of pricing in the marketing process</b>  <b>Students identify the types of promotion and determine how each contributes to successful marketing</b>  <b>Students describe the distribution process</b>	<b>PowerPoint Software</b>  <b>Word Software: Frayer vocab sheets</b>  <b>Different types of Marketing:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/sports-and-entertainment">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/sports-and-entertainment</a>  <b>Similarities and difference in the types of marketing:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/sports-and-entertainment">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/sports-and-entertainment</a>		<b>Product Project Rubric:</b>  <b>Graphic Organizers</b>  <b>Written Quizzes</b>  <b>Written Tests</b>  <b>Grade worksheets and workbook pages</b>

			<a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/sports-and-entertainment">foundations-1/sports-and-entertainment</a>  <b>Revenue Streaming activity:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/sports-and-entertainment">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/sports-and-entertainment</a>  <b>Product Project:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/sports-and-entertainment">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/sports-and-entertainment</a>  <b>Lectures and Demonstrations</b>		
<b>5 days</b> <b>Chapter 3:</b> <b>Business Transactions and the Accounting Equation</b>	<b>BMIT.BF.1</b> <b>.1</b>	<b>Students analyze the relationship between ethics and the law.</b>	<b>Excel software: create a transaction sheet</b>  <b>Word software: Frayer vocab sheets</b>  <b>Textbook and Workbook: Glencoe Accounting Real world applications and connections Page 48-74</b>  <b>Workbook pages 20-26</b>  <b>Chapter 3 notes:</b> <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/acc">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/acc</a>	<b>Assets, Liabilities, and Owner's Equity, and Accounting Equation</b>	<b>Graphic Organizers</b>  <b>Written Quizzes</b>  <b>Written Tests</b>  <b>Grade worksheets and workbook page</b>

			<p>Chapter 3 group quiz:  <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/acc">https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/acc</a>  <b>Examview software: Chapter 3 test</b></p> <p><b>Teacher Lecture and Demonstration</b></p>	
<b><u>3 days</u></b> <b><u>Final</u></b> <b><u>simulation</u></b>			<p><b>Banking Final:</b>  <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/personal-finance/semester-final">https://sites.google.com/a/centerville.k12.in.us/business-department/personal-finance/semester-final</a></p> <p><b>Budget Final:</b>  <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/personal-finance/semester-final">https://sites.google.com/a/centerville.k12.in.us/business-department/personal-finance/semester-final</a></p> <p><b>Investing Final:</b>  <a href="https://sites.google.com/a/centerville.k12.in.us/business-department/personal-finance/semester-final">https://sites.google.com/a/centerville.k12.in.us/business-department/personal-finance/semester-final</a></p>	<b>Final Rubric</b>