

Curriculum Mapping
Academic Standards for Business Foundations
Grades 9-10
One Semester Class

Unit/Days	Standard Number	Standards	Resources	Vocabulary	Assessments
5 days Unit one: Economics	BMIT.BF.2 .1	Students identify opportunity costs and trade-offs involved in making choices about how to use scarce economic resources.	PowerPoint software Word software: Frayer vocab sheets	Goods, Services, Wants, and Needs	Resource PowerPoint Rubric
	BMIT.BF.2 .2	Students use a rational decision-making process as it applies to the roles of citizens, workers, and consumers	Unit one Notes: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations		Graphic Organizers
	BMIT.BF.2 3	Students explain the importance of and discuss factors affecting productivity.	Resource Project: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations		Internet assignment Rubric
	BMIT.BF.2 .4	Students explain why societies develop economic systems and identify the basic features of different economic systems.	Unit one internet assignment: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/business-foundations		Written Quizzes
	BMIT.BF.2 .5	Students explain the role of exchange and money in an economic system and describe the interdependence on economic activity			Written Tests
	BMIT.BF.2 .6	Students analyze the role of the law of supply and demand			Grade worksheets and workbook pages
	BMIT.BF.2 .7	Students describe different types of competitive structures			
	BMIT.BF.3 .3	Students explore the qualities of leadership and how to develop these leadership qualities.	Unit one Friday Product: https://sites.google.com/a/centerville.k12.in.us/business-		

			department/business-foundations-1/business-foundations Examview Player: economics exam		
5 days Unit 2: international economics	BMIT.BF.1 .1 BMIT.BF.2 .1 BMIT.BF.2 .2 BMIT.BF2. 3 BMIT.BF.2 .4 BMIT.BF.2 .5 BMIT.BF.2 .6 BMIT.BF.2 .7 BMIT.BF.3 .1	Students analyze the relationship between ethics and the law Students identify opportunity costs and trade-offs involved in making choices about how to use scarce economic resources. Students use a rational decision-making process as it applies to the roles of citizens, workers, and consumers Students explain the importance of and discuss factors affecting productivity. Students explain why societies develop economic systems and identify the basic features of different economic systems. Students explain the role of exchange and money in an economic system and describe the interdependence on economic activity Students analyze the role of the law of supply and demand Students describe different types of competitive structures Students explore the unique characteristics of an entrepreneur.	PowerPoint Software Word Software: Frayer vocab sheets Wal-Mart Video: http://www.pbs.org/wgbh/pages/frontline/shows/walmart/view/ Unit two notes: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-2 Understanding Economics Project: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-2 Examview Player: Economics Part II exam	Economics, Factors of Production, Scarcity, Supply and Demand	Understanding Economics PowerPoint Rubric Graphic Organizers Internet assignment Rubric Written Quizzes Written Tests Grade worksheets and workbook pages

	<p>BMIT.BF.3 .2</p> <p>BMIT.BF.3 3</p>	<p>Students illustrate the levels and functions of management.</p> <p>Students explore the qualities of leadership and how to develop these leadership qualities.</p>			
<p>6 days Unit 3: Planning a Budget</p>	<p>BMIT.BF.5 .1</p> <p>BMIT.BF.5 .2</p> <p>BMIT.BF.5 .3</p> <p>BMIT.BF.5 .4</p> <p>BMIT.BF.5 .5</p> <p>BMIT.BF.5 .6</p>	<p>Students identify, use, and evaluate available financial services.</p> <p>Students utilize a rational decision making process as it applies to their consumer role</p> <p>Students develop and evaluate a spending and savings plan</p> <p>Students understand the impact of taxes on their personal finances</p> <p>Students analyze factors that affect the choice of credit, and the cost of credit</p> <p>Students analyze choices available to consumers for protection against risk and financial loss</p>	<p>Excel software: create a budget form</p> <p>Word software: Frayer vocab sheets</p> <p>Budget Project Handout: http://highered.mcgraw-hill.com/sites/dl/premium/0078618770/instructor/263238/budgeting.pdf</p> <p>Budget Simulation Handout: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-3---budget</p> <p>Budget worksheets: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-3---budget</p> <p>Workbook page 17,18,20,21: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-3---budget</p> <p>Examview Player: Budget exam</p>	<p>Fixed Expenses</p> <p>Variable Expenses</p> <p>Budget</p>	<p>Budget Project PowerPoint Rubric</p> <p>Graphic Organizers</p> <p>Budget Simulation Rubric</p> <p>Written Quizzes</p> <p>Written Tests</p> <p>Grade worksheets and workbook pages</p>

<p>7 Days Unit 4: Checking</p>	<p>BMIT.BF.5 .1</p> <p>BMIT.BF.5 .2</p> <p>BMIT.BF.5 .3</p> <p>BMIT.BF.5 .4</p> <p>BMIT.BF.5 .5</p> <p>BMIT.BF.5 .6</p>	<p>Students identify, use, and evaluate available financial services.</p> <p>Students utilize a rational decision making process as it applies to their consumer role</p> <p>Students develop and evaluate a spending and savings plan</p> <p>Students understand the impact of taxes on their personal finances</p> <p>Students analyze factors that affect the choice of credit, and the cost of credit</p> <p>Students analyze choices available to consumers for protection against risk and financial loss</p>	<p>Word Software: Frayer vocab sheet</p> <p>Checking Notes: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking</p> <p>Checking research (checking notes): https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking</p> <p>Excel software: create checks, check register, and bank reconciliation: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking</p> <p>Bank Reconciliation Worksheet: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking</p> <p>Checking Simulation #1: https://sites.google.com/a/centerville.k12.in.us/business-department/business-</p>	<p>Debit Card</p> <p>Endorsement</p> <p>Outstanding Check</p>	<p>Checking Simulation 1 Rubric</p> <p>Graphic Organizers</p> <p>Checking Simulation 2 Rubric</p> <p>Written Quizzes</p> <p>Written Tests</p> <p>Grade worksheets and workbook pages</p>
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			foundations-1/chapter-4---checking Checking Simulation #2: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking Workbook pages 23-26: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/chapter-4---checking Examview Player: Checking Exam		
6 days Unit five: Marketing	BMIT.BF.4 .1 BMIT.BF.4 .2 BMIT.BF.4 .3 BMIT.BF.4 .4 BMIT.BF.4 .5	Students identify the roles of marketing and analyze the marketing impact on the individual, business, and society. Students describe the characteristics of product planning Students explain the role of pricing in the marketing process Students identify the types of promotion and determine how each contributes to successful marketing Students describe the distribution process	PowerPoint Software Word Software: Frayer vocab sheets Merchants of cool Video: http://www.pbs.org/wgbh/pages/frontline/shows/cool/view/ Utility Project: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/marketing---ch1 Distribution worksheets: https://sites.google.com/a/centerville.k12.in.us/business-department/business-	Marketing, Utility, Target Market	Utility Project Rubric Graphic Organizers Written Quizzes Written Tests Grade worksheets and workbook pages

			foundations-1/marketing---ch1 Functions of Marketing Project: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/marketing---ch1 Pricing worksheets: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/marketing---ch1 Examview Player: Marketing quiz Lectures and Demonstrations		
8 days Unit 6: Marketing part II	BMIT.BF.4 .1 BMIT.BF.4 .2 BMIT.BF.4 .3 BMIT.BF.4 .4 BMIT.BF.4 .5	Students identify the roles of marketing and analyze the marketing impact on the individual, business, and society. Students describe the characteristics of product planning Students explain the role of pricing in the marketing process Students identify the types of promotion and determine how each contributes to successful marketing Students describe the distribution process	PowerPoint Software Word Software: Frayer vocab sheets Different types of Marketing: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/sports-and-entertainment Similarities and difference in the types of marketing: https://sites.google.com/a/centerville.k12.in.us/business-department/business-		Product Project Rubric: Graphic Organizers Written Quizzes Written Tests Grade worksheets and workbook pages

			foundations-1/sports-and-entertainment Revenue Streaming activity: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/sports-and-entertainment Product Project: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/sports-and-entertainment Lectures and Demonstrations		
5 days Chapter 3: Business Transactions and the Accounting Equation	BMIT.BF.1 .1	Students analyze the relationship between ethics and the law.	Excel software: create a transaction sheet Word software: Frayer vocab sheets Textbook and Workbook: Glencoe Accounting Real world applications and connections Page 48-74 Workbook pages 20-26 Chapter 3 notes: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/acc	Assets, Liabilities, and Owner's Equity, and Accounting Equation	Graphic Organizers Written Quizzes Written Tests Grade worksheets and workbook page

			<p>Chapter 3 group quiz: https://sites.google.com/a/centerville.k12.in.us/business-department/business-foundations-1/acc Examview software: Chapter 3 test</p> <p>Teacher Lecture and Demonstration</p>	
<u>3 days</u> <u>Final</u> <u>simulation</u>			<p>Banking Final: https://sites.google.com/a/centerville.k12.in.us/business-department/personal-finance/semester-final</p> <p>Budget Final: https://sites.google.com/a/centerville.k12.in.us/business-department/personal-finance/semester-final</p> <p>Investing Final: https://sites.google.com/a/centerville.k12.in.us/business-department/personal-finance/semester-final</p>	Final Rubric